



COST FOR OUTSOURCED CALIBRATION SERVICE AT YOUR SITE

When a professional calibration technician provides service at your site, many costs have been incurred just to get him there fully prepared to perform the calibrations.

When our professional calibration technician arrives at your site, many costs have already been incurred just to get the technician and his vehicle there, ready and able to complete the work.

An accredited calibration laboratory's costs begin with the salary of the professional calibration technician. This amount is the same whether the technician is actually performing calibrations, traveling to keep on-site appointments, or participating in training programs to sharpen skills.

The cost of doing business (overhead) must be added to the technician's salary. These overhead costs can amount to substantially more than the technician's salary.

Now comes profit. A 10% net profit on the service price, although seldom realized, would be ideal. Accordingly, if your service charge is \$1000.00 and we are efficient enough to earn 10% of the \$1000.00 charge, we earn \$100.00 taxable dollars. We are sure you'll agree that it is not excessive for providing top quality service at your site.

All things considered, the cost to a calibration laboratory for its technician's time on the job is the same whether he works with instrumentation or not. A visit that results only in an analysis and estimate for resolving the problem warrants a service charge.

Don't judge service charges solely by the time the technician spends in your facility.

Costs include:

Insurance
Specialized training
Vehicle costs
Test equipment
Taxes
Adverting
Office/laboratory rent
Utilities

Quality assurance
Administration
Office equipment
Software
Employee benefits
Legal/accounting expenses
On-going accreditation costs
Documentation