Company Profile

Essco Calibration Laboratory a Division of Walsh Engineering Services Inc.
27 Industrial Ave Suite 9, Chelmsford MA 01824-3618 Ph: 800-325-2201 Fax: 978-256-1331 www.esscolab.com

Principle Service: **Calibration and repair of inspection, measurement and test equipment (IM&TE).**
Established in 1961 and operated by Walsh Engineering Services, Inc. since 1974.
35% veteran staff.

Facilities: A single facility of 27,000 sq. ft. total area, concrete construction, 12,000 sq. ft. for four environmentally controlled laboratories (Mechanical: 20±0.5°C, 15-75%RH; Electronic: 23±3°C, 15-75%RH) 4,500 sq. ft. storage/shipping/receiving; 7,500 sq. ft. office/administrative; 3,000 sq. ft. on-site team staging and administrative

Calibration Disciplines: Electronic, mechanical, dimensional, fiber optic, temperature, pressure, vacuum, mass, flow, force, humidity, air velocity, light meters and torque instrumentation**.**

Transportation:
5-padded delivery vans
Carrier service available
1 field service van
15 field service autos

Business Statistics:
~110,000+calibrations/repairs annually
~$13,000,000 Annual Sales
~2500+Active Customers
No one customer represents > 2% of Essco's revenue
Mix: 60% Electronic / 40% Mechanical

Business Reporting:
D&B 04-827-5697, Rating: BA2
Cage Code 1R0R6
SIC Code 8734/ NAICS Code 541380
Tax ID: 04-255 1401; small company < 500

Staffing: Offering customer site and two-shift laboratory service; overnight and weekend service available

44 Metrologists	1 Purchasing
5 Sales Team	1 Human Resources
4 Administrative Team	6 Customer Service Team
3 Engineers	7 Logistics Team
7 Management Team	2 Quality Assurance Team

Essco is an Equal Opportunity Employer

President:	Michael Walsh	X113	**Senior Vice President**:	Joe Morse	X117
Vice President:	Diane Stephens	X131	**VP of Sales:**	Troy Thomas	X128
MGR-Quality:	Michael Stanislovis	X148	**MGR-On-site Team:**	Tom Thomas	X142
Lab Manager:	Nick Paoletta	X123	**IT Support Engineer:**	Mike Ramsden	X133
			MGR-Customer Service:	Debra Rogers	X124

Quality Systems: Accredited to ISO/IEC 17025:2005 & ANSI/NCSL Z540-1-1994; Part 1.
System compliant to the requirements of: ISO 9001:2008; ISO10012:2003; and applicable portions of TS 16949; ISO 13485; 21CFR Part 211; 21CFR Part 820, 10CFR21, 10CFR50 Part B, ULDAP
Audits of our quality system and facilities are welcome and encouraged

Membership/ Participation:
National Conference of Standards Laboratories International (NCSLi)
American Society for Quality (ASQ), Measurement Quality Division (MQD)
National Association for Proficiency Testing (NAPT)
Government-Industry Data Exchange Program (GIDEP)
Associated Industries of Massachusetts (AIM)
New Hampshire Biotech Council (NH Biotech)
International Society for Pharmaceutical Engineering (ISPE)